

After 16 years, Hays Companies continues to be one of the fastest growing privately owned full service brokerage firms in the U.S. We provide services in all major risk management and insurance coverage disciplines, employee benefits and retirement planning for businesses of all sizes. We strive to be the premier insurance brokerage, focused on building client partnerships. Our structure and entrepreneurial spirit allows us to make decisions based on what is best for each client.

We are looking for an experienced Sales Producer for Personal Lines of insurance including auto, homeowners and umbrella coverages. This position would be located in our Houston, Texas office.

Responsibilities include:

- Generating and pursuing new client opportunities for the Personal Lines division.
- Participation in the presentation of our services at prospect meetings.
- Bring new business prospects to closure.

Requirements:

- A minimum of 3 years personal lines experience, and additional insurance education is a plus.
- A current P & C and/or Life and Health license.
- Energetic, highly motivated team player who has strong interpersonal communication skills to interact with current and prospective clients and markets.
- Team player who is drive by the opportunities of the competitive marketplace and being on a winning team.
- Flexibility to meet the needs of our clients, initiative and integrity.

Equal Opportunity Employer